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- “What would you do if you were in my position?”
- “What would you suggest I do?”
- “You are much more experienced in this area than I am—do you have any advice that I can use?”

Build on their ideas

When the other side suggests an idea, work with it by building on that idea, adding or subtracting pieces of it, and molding it until that idea becomes the best option it can be. Just because you might not agree with an idea at first, does not mean that the idea can't be improved upon. Now is the time to start exploring those ideas.

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